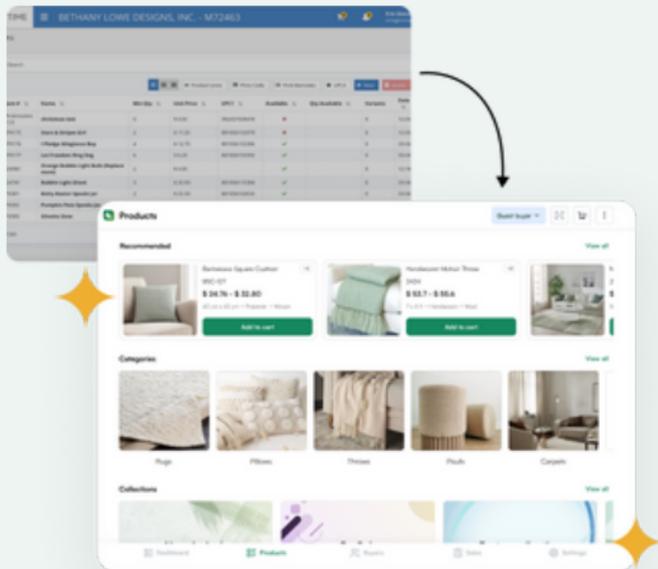


Don't fall behind while MarketTime plays catch-up



Moving data management systems is a big decision (we get it!). This guide simplifies your choice.

MarketTime is not optimized for a great customer experience or quicker sales cycle, which means your clients aren't getting either. Choose WizCommerce, and switch to a system that works for you today, and scales with you tomorrow!

How is WizCommerce better?

Beyond Basic: Discover a better way to sell



Access & manage all your customer data instantly from your phone or tablet



Integrate effortlessly with your favourite tools - ERP/ accounting tools & website



Say goodbye to frequent resync & manual data entry, experience seamless data transfer between systems



Customize product attributes, filters, buyer form, order & quote forms and tailor workflows to fit your unique needs



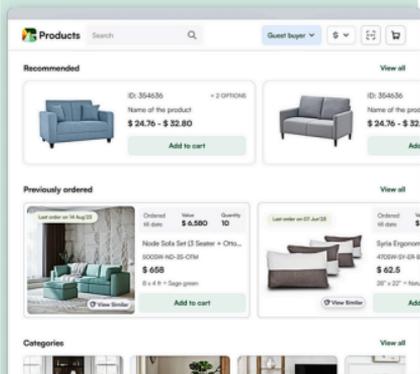
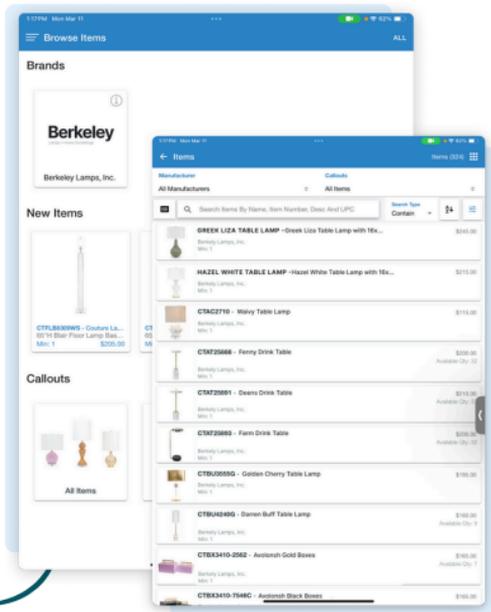
Amazon like AI Product Recommendations to help you upsell and increase your order value instantly



Similar products at your fingertips to ensure you never lose a sale due to out of stock issues

Product Discovery Experience

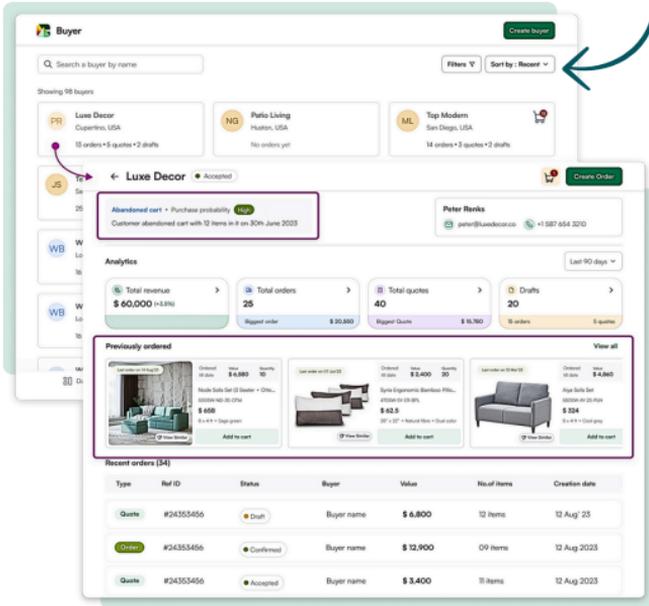
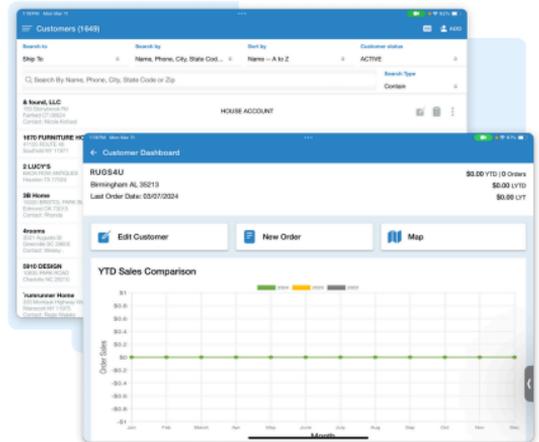
Personalized recommendations, easy access to past purchases and a beautiful interface all work together to help you find the perfect product in just a few clicks.



Customer Dashboard View



- Access complete customer information anytime, anywhere - from any device.
- Insightful customer dashboard to personalize and enhance your customer experiences.



Filters ▾

Sort by: Recent ▾

Showing 98 buyers

PR Luxe Decor
Cupertino, USA
13 orders • 5 quotes • 2 drafts

NG Patio Living
Huston, USA
No orders yet

ML Top Modern
San Diego, USA
14 orders • 3 quotes • 2 drafts

←

Luxe Decor ● Accepted

JS ! Create Order

Abandoned cart • Purchase probability High
Customer abandoned cart with 12 items in it on 30th June 2023

Peter Renks
✉ peter@luxedecor.co ☎ +1 587 654 3210

Analytics

Last 90 days ▾

Total revenue >
\$ 60,000 (+3.5%)

Total orders >
25
Biggest order \$ 20,550

Total quotes >
40
Biggest Quote \$ 15,780

Drafts >
20
15 orders 5 quotes

Previously ordered

[View all](#)

Last order on 14 Aug '23



Ordered 16 days ago **\$ 6,580** Quantity **10**

Node Sofa Set (3 Seater + Ottom...
5005W-ND-3S-OTM
\$ 658
8 x 4 ft • Sage green

[View Similar](#) Add to cart

Last order on 07 Jun '23



Ordered 16 days ago **\$ 2,400** Quantity **20**

Syria Ergonomic Bamboo Pilo...
4702SW-SY-03-0P...
\$ 62.5
20" x 22" • Natural fibre • Dual color

[View Similar](#) Add to cart

Last order on 13 Mar '23



Ordered 16 days ago **\$ 4,860**

Alya Sofa Set
5505W-AY-2S-FLK
\$ 324
8 x 4 ft • Cool grey

[View Similar](#) Add to cart

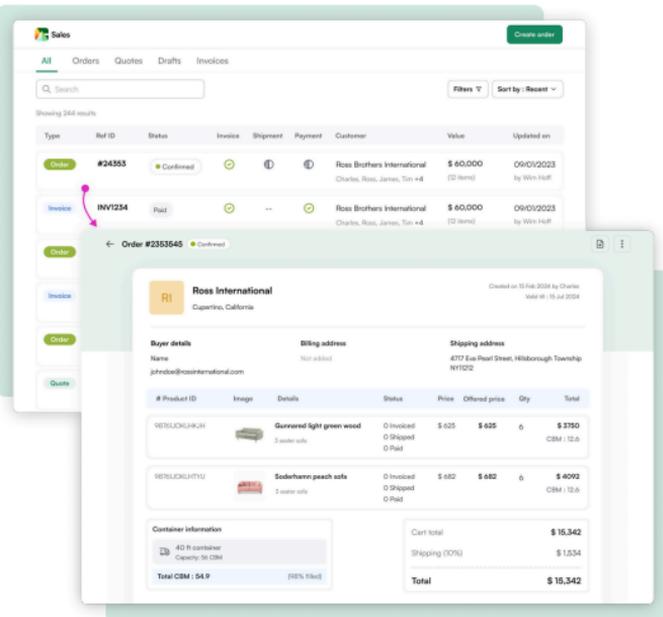
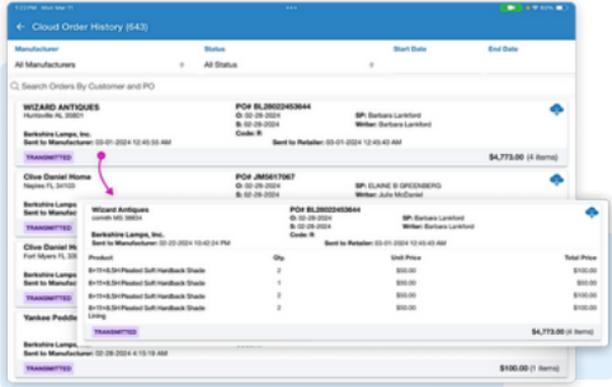
Recent orders (34)

| Type | Ref ID | Status | Buyer | Value | No. of items | Creation date |
|-------|-----------|---|------------|------------------|--------------|---------------|
| Quote | #24353456 | ● Draft | Buyer name | \$ 6,800 | 12 items | 12 Aug '23 |
| Order | #24353456 | ● Confirmed | Buyer name | \$ 12,900 | 09 items | 12 Aug 2023 |
| Quote | #24353456 | ● Accepted | Buyer name | \$ 3,400 | 11 items | 12 Aug 2023 |

Order History



- Take orders in seconds, with visuals that will delight your customers.
- Gain complete transparency with real-time order status updates, including payment status and invoices.



All Orders Quotes Drafts Invoices

Search

Filters ▾

Sort by : Recent ▾

Showing 244 results

| Type | Ref ID | Status | Invoice | Shipment | Payment | Customer | Value | Updated on |
|---------|---------|-----------|---------|----------|---------|---|-------------------------|---------------------------|
| Order | #24353 | Confirmed | | | | Ross Brothers International Charles, Ross, James, Tim +4 | \$ 60,000 (12 items) | 09/01/2023 by Wim Hoff |
| Invoice | INV1234 | Paid | | -- | | Ross Brothers International Charles, Ross, James, Tim +4 | \$ 60,000 (12 items) | 09/01/2023 by Wim Hoff |

← Order #2353545 Confirmed

Ross International

Cupertino, California

Created on 15 Feb 2024 by Charles
Valid till: 15 Jul 2024

Buyer details

Name
john.doe@rossinternational.com

Billing address

Not added

Shipping address

4717 Eva Pearl Street, Hillsborough Township
NY1212

| # | Product ID | Image | Details | Status | Price | Offered price | Qty | Total |
|---|---------------|-------|---|-----------------------------------|--------|---------------|-----|-----------------------|
| | 9876LUOKLHKJH | | Gunnared light green wood 3 seater sofa | O Invoiced O Shipped O Paid | \$ 625 | \$ 625 | 6 | \$ 3750 CBM : 12.6 |
| | 9876LUOKLHTYU | | Soderhamn peach sofa 3 seater sofa | O Invoiced O Shipped O Paid | \$ 682 | \$ 682 | 6 | \$ 4092 CBM : 12.6 |

Container information

 40 ft container
Capacity: 50 CBM

Total CBM : 54.9 (98% filled)

Cart total

\$ 15,342

Shipping (10%)

\$ 1,634

Total

\$ 15,342

← Cloud Order History (643)

| Manufacturer | Status | Start Date | End Date |
|-------------------|------------|------------|----------|
| All Manufacturers | All Status | | |

Search Orders By Customer and PO

WIZARD ANTIQUES

Huntsville AL 35801

PO# BL28022453644

O: 02-28-2024

S: 02-28-2024

Code: R

SP: Barbara Lankford

Writer: Barbara Lankford

Berkshire Lamps, Inc.

Sent to Manufacturer: 03-01-2024 12:45:55 AM

Sent to Retailer: 03-01-2024 12:45:43 AM

TRANSMITTED

\$4,773.00 (4 items)

Clive Daniel Home

Naples FL 34103

PO# JM5617067

O: 02-28-2024

S: 02-28-2024

SP: ELAINE B GREENBERG

Writer: Julie McDaniel

Berkshire Lamps

Sent to Manufac

TRANSMITTED

Wizard Antiques

cornett MS 38834

PO# BL28022453644

O: 02-28-2024

S: 02-28-2024

Code: R

SP: Barbara Lankford

Writer: Barbara Lankford

Berkshire Lamps, Inc.

Sent to Manufacturer: 02-22-2024 10:42:24 PM

Sent to Retailer: 03-01-2024 12:45:43 AM

Clive Daniel Ho

Fort Myers FL 339

Berkshire Lamps

Sent to Manufac

TRANSMITTED

| Product | Qty. | Unit Price | Total Price |
|---------------------------------------|------|------------|-------------|
| B*11*8.5H Pleated Soft Hardback Shade | 2 | \$50.00 | \$100.00 |
| B*11*8.5H Pleated Soft Hardback Shade | 1 | \$50.00 | \$50.00 |
| B*11*8.5H Pleated Soft Hardback Shade | 2 | \$50.00 | \$100.00 |
| B*11*8.5H Pleated Soft Hardback Shade | 2 | \$50.00 | \$100.00 |

Yankee Peddie

Lining

TRANSMITTED

\$4,773.00 (4 items)

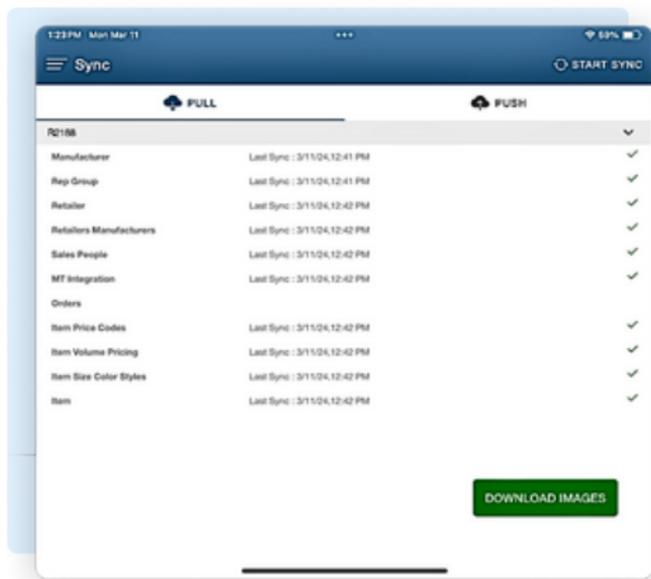
Berkshire Lamps,

Sent to Manufacturer: 02-28-2024 4:15:19 AM

TRANSMITTED

\$100.00 (1 items)

Data Sync



 MARKETTIME

WizCommerce handles data transfers with seamless integrations, without the need for manual syncs or data push & pulls.



Overall

| Feature | WizCommerce | MarketTime |
|--|-------------|------------|
| Data standardization while onboarding | Yes | No |
| Customizable order form | Yes | No |
| Customer form integration with ERP/ Website | Yes | No |
| Customizable product attributes | Yes | Limited |
| Customizable add to cart flow | Yes | No |
| Permission settings | Yes | Yes |
| AI-generated lead prioritization with customizable logic | Yes | No |

Order Taking

| Feature | WizCommerce | MarketTime |
|--|--------------------|-------------------|
| Search by image | Yes | No |
| Search by customer ID | No | Yes |
| Search by contact name | Yes | Yes |
| Fuzzy search | Yes | Limited |
| Offline mode access | Yes | Yes |
| App shortcuts | No | Yes |
| Invite user | Yes | Yes |
| Seamless Version Updates without any action requirement | Yes | No |

Order Taking – Customer Management

| Feature | WizCommerce | MarketTime |
|--|-------------|------------|
| View customer info such as payment terms, freight terms | Yes | No |
| View all past orders | Yes | No |
| View/ Quick re-order previously purchased products | Yes | No |
| Personalised product recommendations | Yes | No |
| Add/ Edit customer details | Yes | Yes |
| Search customers by company name, contact name, customer ID or phone number - auto suggest | Yes | Yes |
| Search customers by city/state/postal codes | Yes | Yes |
| Ability to search client using customer number (hence unique) | No | Yes |
| Sort functionality | Yes | Limited |
| Filter functionality | Yes | Limited |
| View customer dashboard – overall orders numbers/revenue & overall order revenue, Cancel order, Send email | Yes | Yes |
| Add multiple shipping/ billing addresses | Yes | No |

Order Taking – Catalog Creation

| Feature | WizCommerce | MarketTime |
|---|-------------|------------|
| Customized catalog/ flipbook creation and edit - Change background image; available offline | Yes | No |
| Auto generate spec sheets and line sheets | Yes | Yes |
| Create/ Edit wishlist | Yes | Yes |
| Add to cart from wishlist | Yes | Yes |
| Email presentations to customers | Yes | No |

Analytics – Data and Reporting

| Feature | WizCommerce | MarketTime |
|---|--------------------|-------------------|
| View recent activity - orders, drafts, quotes and carts | Yes | Yes |
| View sales Rep/ location/ item level dashboard | Yes | Partially |
| Customize fields visible in dashboard | Yes | - |
| Sort functionality | Yes | Yes |
| Filter and deep view functionality | Yes | No |

WizAI – Product Recommendation and Opportunity Scoring

| Feature | WizCommerce | MarketTime |
|---|-------------|------------|
| View product recommendations customized to each customer | Yes | No |
| Cross sell and upsell product visibility at each touch point | Yes | No |
| Frequently bought together product recommendations | Yes | No |
| View similar products | Yes | No |
| Top leads/ best bets recommended by our proprietary WizAI algorithm | Yes | No |
| Customize the recommendation logics as per your need | Yes | No |
| See abandoned carts by customer from website | Yes | No |
| Recently viewed items | No | No |

Order Taking – Product Listing Page

| Feature | WizCommerce | MarketTime |
|---|-------------|------------|
| Sort/filter by product tags/collection, category, price range, ID, date | Yes | Yes |
| Sort/filter by inventory availability | Yes | No |
| Search by barcode/QR | Yes | Yes |
| Navigation of product flow through category and collection | Yes | Yes |
| View by grid or list | No | Yes |
| Customize filter and sorting attributes | Yes | No |
| Customize attributes visible in product listing page – prices, SKU ID etc. | Yes | Partially |
| Information about Live inventory against each SKU | Yes | No |
| Add/Remove item -> reflect in cart | Yes | Yes |
| Emailing collection/tagged products to the customers | Yes | Yes |
| Advance search for the product (search by image) | Yes | Yes |
| Customize and send branded designed product presentations and tear/ spec sheet in a click | Yes | No |
| Groups listings (created by logic for specific products/ customers) | No | No |

Order Taking – Product Description Page

| Feature | WizCommerce | MarketTime |
|---|-------------|------------|
| Product information – images,description, item ID, SKU number, price etc. | Yes | Yes |
| Add to cart functionality | Yes | Yes |
| Zoom product image/ view full screen | Yes | No |
| Adjust quantity by +/- sign or input number | Yes | Partial |
| Record notes and add media to a particular product | Yes | No |
| View the volume pricing offer that the manufacturer has set | Yes | No |
| Live inventory for the selected SKU | Yes | No |
| Variant management | Yes | No |

Order Taking – Cart Management

| Feature | WizCommerce | MarketTime |
|--|-------------|------------|
| Quoting functionality/ Manage draft quotes, orders | Yes | No |
| Visibility of cart abandoned on app in subsequent login | Yes | Yes |
| Ability to set price list at cart level | Yes | Yes |
| Ability to switch price list at cart item level | Yes | No |
| Show item information - in stock etc. | Yes | Yes |
| Submit as order | Yes | Yes |
| Submit as quote | Yes | No |
| Save as a draft order | Yes | Yes |
| Convert - quote to order in one click | Yes | No |
| Dynamic quote editor | Yes | Yes |
| Add note for the complete cart before submitting an order | Yes | Yes |
| Add signature before submitting an order - configurable flow | Yes | Yes |

Order Taking – Cart Management

| Feature | WizCommerce | MarketTime |
|---|--------------------|-------------------|
| Sorting products in cart – product name, SKU, item amount | Yes | Yes |
| Cart setting – Hide/show some information | Yes | No |
| Add discount on full cart or line item | Yes | Yes |
| Add upcharge on full cart or line item | Yes | No |
| Clear cart functionality | Yes | Yes |
| Ability to change cart for the account | Yes | Yes |
| Configure the item before adding to cart | Yes | No |
| Email cart details | Yes | Yes |

Order Taking – Tradeshow Digitization

Feature

WizCommerce

MarketTime

Custom barcode and QR code generator

Yes

No

Scan barcode/ QR code through tablet/ phone

Yes

No

Scan barcode/ QR code through scanner

Yes

Yes

Order Taking – Order Confirmation

Feature

WizCommerce

MarketTime

Customize details/ approval permissions

Yes

Yes

Add multiple billing address

Yes

No

Add multiple shipping address

Yes

No

Credit card details

Yes

Yes

Create draft order/order/quotation

Yes

Yes

Email/print draft order/order/quotation

Yes

Yes

Order Management

| Feature | WizCommerce | MarketTime |
|---|-------------|------------|
| View and filter all orders | Yes | Yes |
| View previous order information - created by, created at, updated, sales rep, price | Yes | Yes |
| Edit/ cancel order | Yes | Yes |
| Transfer orders from one customer to another | Yes | No |
| Create cart from previously purchased products | Yes | No |
| Send email on order generation/ update | Yes | Limited |

DAM

| Feature | WizCommerce | MarketTime |
|---|-------------|------------|
| Separate document section | Yes | No |
| Send files to the customers | Yes | No |
| Visibility to the admin, admin + rep , customer | Yes | No |

Admin

| Feature | WizCommerce | MarketTime |
|---|-------------|------------|
| Guest Login | Yes | No |
| Basic login functionalities - Password changes etc | Yes | No |
| SSO and 2FA | Yes | - |
| Set Price for each item | Yes | Yes |
| Create/ Edit/ Delete Price lists | Yes | Yes |

Integrations

Feature

WizCommerce

MarketTime

Integration with all ERPs

Yes

Partially

Integration with all CRMs

Yes

No

Integration with website to sync orders back and forth

Yes

No

Product sync with website

Yes

No

Inventory sync with website

Yes

No

Support and Service

| Feature | WizCommerce | MarketTime |
|---|-------------|------------|
| Dedicated Support Manager | Yes | No |
| 24*5 Email Support | Yes | Yes |
| 24*5 Chat Support | Yes | No |
| 24*5 Slack Support | Yes | No |
| Data cleaning/ structuring assistance | Yes | No |
| Support, contact us (open a ticket) from platform | No | Limited |
| Live one on one and group training for onboarding on new reps | Yes | No |
| Product digitization support for young companies | Yes | No |

Payments

Feature

Card payment

Add multiple payment methods

WizCommerce

Yes

Yes

MarketTime

No

Only credit
cards



Search



Guest buyer



Recommended

View all



ID: 354636

+ 2 OPTIONS

Name of the product

\$ 24.76 - \$ 32.80

Add to cart



ID: 354636

Name of the prod

\$ 24.76 - \$ 32.80

Add

Previously ordered

View all

Last order on 14 Aug 23

Ordered
bill date

\$ 6.580

Quantity
10

Node Sofa Set (3 Seater + Otto...

5005W-ND-3S-OTM

\$ 658

8 x 4 ft + Sage green

View Similar

Add to cart

Last order on 07 Jun 23

Ordered
bill date

\$

Syrila Ergonom

4705W-SY-ER-8

\$ 62.5

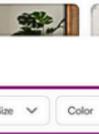
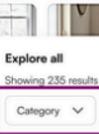
28" x 22" + Natu

View Similar

Add

Categories

View all



Explore all

Showing 235 results

Category

Size

Color

Material

Price

Stock value

All Filters

Sort by : Relevancy

Collections



Dashboard



Product name

435664

\$ 24.76 - \$ 32.80

Parameter * Parameter * Parameter

Add to cart



Product name

435664

\$ 24.76 - \$ 32.80

Parameter * Parameter * Parameter

Add to cart



Product name

435664

\$ 24.76 - \$ 32.80

Parameter * Parameter * Parameter

Add to cart



Product name

435664

\$ 24.76 - \$ 32.80

Parameter * Parameter * Parameter

Add to cart